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# Healthy Financial Performance of KUD Mina "Samudra Jaya" Panarukan Cooperative

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#### Abstract

People who work as fishermen usually live close to coastal waters. They have an economic life related to marine resources. Fishing activities by fishermen affect the costs incurred. The large costs incurred by fishermen mean that fishermen's finances must be stable for expenses. This stability needs to be balanced with stable income. The urgency of this research is that fishermen's catch of fish is difficult due to weather changes and the damage to the potential of the Panarukan sea, which has triggered the development of the pesse budu' or childbirth money loan business to drive the fishermen's economy. The aim is that researchers are interested in analyzing the financial health of cooperatives. The research method used is qualitative. This qualitative method was used to find out more about the role of the healthy financial performance of KUD Mina "Samudra Jaya" on the fishermen's economy which influences the development of the moneybearing culture. Data collection in the field was carried out through direct observation, study literature. The result is Liquidity Ratio, namely the calculation of the current ratio with a result of 181.3% in 2018 with good criteria, in 2019 with a value of 160.6% with quite good criteria. Solvency Ratio, Total Debt to Total Assets Ratio with a value of 55.2% in 2018 with fairly good criteria and 62.3% in 2019 with poor criteria. Total Debt to Equity Ratio with a value of 66.7% in 2018 and 59.3% in 2019 with very good criteria in those 2 years. Profitability Ratio, Return on Assets (ROA) with a value of 12.3% in 2018 and 14.3% in 2019 with very good criteria in those 2 years. Return on Equity (ROE) was 14.8% in 2018 and 13.5% in 2019 with fairly good criteria in those 2 years.

### Keywords

Financial Health, Cooperatives, Savings and Loans, Fishermen, Panarukan

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#### Introduction

A fisherman is every person whose livelihood is fishing, Fisheries Law Article 1 number 3 Law 7/2016. People who work as fishermen usually live close to coastal waters. They have an economic life related to marine resources. One of the jobs in the waters is fishing. "Panarukan is one of the sub-districts of Situbondo, located adjacent to the city of Situbondo with the height of village from sea level is between 3 m to 15m. the width of Sub-district of Panarukan is 54.55 km2 consisting of 8 villages having many food processing and non-food processing centers based on marine resources"(1). This research was conducted in the Panarukan waters area, with a picture of the research location as follows:

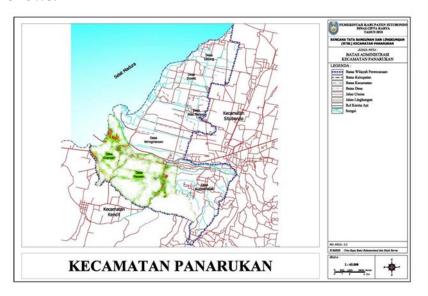


Figure 1. Research Location

Sumber: panarukan.situbondokab.go.id

Based on the map above, Panarukan has marine potential that needs to be developed and maximized. Due to the geographic location of this region, Panarukan's source of livelihood near the waters is fishermen. The following is the distribution of employment data in this region based on 2018 BPS data. Kilensari Village has the highest number of fishing workers compared to other villages in Panarukan, this is in accordance with its geographical location close to the water. Fishermen work using 2 types of boats which are differentiated based on their fishing gear. Most of the boats used by Panarukan fishermen are purse-in fishing gear, namely purse sein slereg fishing gear that uses lights as a distractor to concentrate schools of fish that are targeted. However, due to increasingly sophisticated developments, this tool has now become a purse-in axle (one boat) which is operated by one ship and the fishing gear is pulled with an axle auxiliary device." (2). Based on these differences in fishing equipment, fishermen and the public more often pronounce the type of vessel based on their fishing equipment. Differences in fishing gear affect differences in expenditure for each vessel. The costs incurred include:

Table 1. Slereg Ship Investment Costs

#### Slereg Ship investment costs No Items **Amount Items** Price (Rp) **Economic** age New Boat Units IDR 430,000,000 1 1 10 years 1 Units IDR 250,000,000 5-10 years 2 Second Boat Purse Seine 1 Package IDR 25,000,000 3 years 3 2 4 Machines Fruit IDR 75,000,000 2 years Amount IDR 780,000,000

Source: processed data, 2024

Table 2. Fixed Costs and Variable Costs for Purse Sein Slereg

		T! 1.0	1 7 7		0 1 01	
		Fixed C	osts and Var	iable Costs Purs	se Sein Slereg	
No	Cost	Amount	Price per	Per Trip	Per month	Per year
			Item			
Fixe	d cost					
1	Ship, Equipme	ent and Mac	hinery Maint	enance (Operati	onal)	IDR 47,850,000
2	Crew Wage	24	1	IDR 800,000	IDR 19,200,000	IDR 230,400,000
	Range					
3	Drainer	1	1	IDR 800,000	IDR 4,800,000	IDR 57,600,000
	Wage Range					
		Fix	ed Cost Amo	unt		IDR 335,850,000
		Fixed C	Costs and Var	iable Costs <i>Purs</i>	se Sein Slereg	
Vari	able Costs					
1	Diesel (liter)	150	IDR 7,000	IDR 1,050,000	IDR 6,300,000	IDR 75,600,000
2	Oil (liter)	10	IDR	IDR 3,500,000	IDR 21,000,000	IDR 252,000,000
	, ,		350,000			
		Fixed C	Costs and Var	iable Costs <i>Purs</i>	se Sein Slereg	
3	Supplies	-	-	IDR 250,000	IDR 1,500,000	IDR 18,000,000
4	Ice Cubes	6	IDR 12,000	IDR 72,000	IDR 432,000	IDR 5,184,000
	(oblong)					
	Number of	Cost Varial	bles	IDR	IDR	IDR 350,784,000
				4,872,000	29,232,000	

Source: Data processed, 2024

 Table 3. Axle Ship Investment Costs

	Gardan Ship investment costs					
No	Items	Amount	Items	Price (Rp)	Economic	
					age	
1	New Ship	1	Units	IDR 450,000,000	10 years	
2	Second Ship	1	Units	IDR 250,000,000	5-10 years	
3	Purse Seine	1	Package	IDR 25,000,000	3 years	
4	Machine	4	Fruit	IDR 150,000,000	2 years	
	Amount			IDR 875,000,000		

Source: Data processed, 2024

Table 4. Fixed Costs and Variable Costs for Purse Sein Gardan

Fixed Costs and Variable Costs for Purse Sein Gardan							
No	Cost	Amount	Price per Item	Duration (days)	Per Trip	Per month	Per year
Fixe	d cost						
1	Ship, Equ	uipment and l	Machinery Ma	aintenance (C	perational)		IDR 55,500,000
2	Crew	5	1	3	IDR	IDR	IDR
	Wage				1,000,000	5,000,000	60,000,000
	Range				,		
3	Drainer	1	1	3	IDR 800,000	IDR 800,000	IDR 9,600,000
	Wage				,	ŕ	
	Range						
Fixe	d Cost An	nount					IDR 125,100,000
		Fixe	d Costs and V	Variable Cos	ts for Purse Sei	n Gardan	
No	Cost	Amount	Price per Item	Duration (days)	Per Trip	Per month	Per year
Vari	iable Cost	S					

.,	1001 01 0090	,			7,550,000	43,050,000	516,600,000
Nur	nber of Cost	Variabl	es		IDR	IDR	IDR
	(oblong)						
	Cubes					3,600,000	43,200,000
4	Ice	50	IDR 12,000	0	IDR 600,000	IDR	IDR
			250,000			2,250,000	27,000,000
3	Supplies	1	IDR	3	IDR 750,000	IDR	IDR
	(liter)		350,000		3,500,000	21,000,000	252,000,000
2	Oil	10	IDR	1	IDR	IDR	IDR
	(liter)				2,700,000	16,200,000	194,400,000
1	Diesel	150	IDR 6,000	3	IDR	IDR	IDR

Source: Data processed, 2024

This stability needs to be balanced with stable income. However, fishing work is not a fixed income but is determined by the catch, while the number of fish will depend on the season. Climate change can make it difficult for fishermen to determine the fishing season due to unpredictable weather and this risks changing the stability of the ecosystem, social economy of the community, and damaging the function of the planet Earth as a supporter of life (3) The process of fishing using a slereg or axle is very influential on fishermen's income. The difference between the two ships can be seen in the duration, the axle only works for a duration of 1 day because it is fishing at close range while the axle will work for a duration of 3 days because it is looking for fish in areas outside the island. "The variety of types of fishing gear and their sizes will cause variations in the operational techniques used to catch fish (4). The lack of fish harvests forces Panarukan fishermen to try to search in other areas by collaborating. This collaboration triggers increasing operational needs, while fish income cannot be used as a guarantee to cover fishermen's needs. Finally, to meet fishermen's needs for going to sea, they seek funds from loans. The need for loans provides an opportunity for capital owners to open a savings and loan business. The emergence of this type of borrowing business, which is usually called child money (pesse budu') from moneylenders, was triggered by the pressing need for fishermen to meet operational needs, supplies and pocket money. Loan patterns for fishing work are quite varied because they are given and carried out by several parties. Loans made by debtors will be paid not only in cash but also in the form of fish that can be sold. Creditors from collectors will get a share of the boat while loan sharks will get interest profits calculated per week. The existence of cooperatives provides assistance to fishing members for savings and loans. In this regard, the activity of KUD Mina "Samudra Jaya" needs to be measured for its level of health based on the results of the observations above, the problem that can be formulated is how do fishermen adapt to changes in catch that affect their economic behavior?

#### Methods

Panarukan is one of the districts in East Java which has extensive potential and strategic coastal waters and is a center for capture fisheries production. (5) This should be a potential area for fish growth and development. However, it turns out that the fishing results were not optimal due to several factors so that the fishermen's catches were not maximized. This catch makes fishermen's income disproportionate to their expenses, resulting in illegal savings and loans behavior through child money which is triggered by the inactivity of village unit cooperatives in this area. In overcoming the problem of fishermen's economic behavior due to catches that are not optimal, several efforts that can be made are by expanding fish houses in the Panarukan waters, so that slereg fishermen can find fish more optimally every day. Meanwhile, axle fishermen who work outside the area focus on the outside area and do not disturb the nearby area. Considering

that the role of cooperatives is very important in helping the fishermen's economy, it is necessary to conduct an analysis regarding the reasons for the inactivity of savings and loans as seen from an analysis of their financial health. Financial reports are the result of the accounting process as a means of communication between financial data or company activities and those. (9) financial reports also provide useful information if no analysis is carried out on them. Employee cooperatives are cooperatives that exist within a company. Cooperative membership consists of all employees from the environment. Savings and loan cooperatives are financial institutions that have business activities to collect savings funds and give them back to members as a form of loan aimed at improving the welfare of their members. (9) Savings and loan activities need to pay attention to financial conditions as a sign that it is appropriate to provide loans. Therefore, in its activities, cooperatives need to be analyzed regarding their financial health. This assessment is based on the Regulation that "the implementation of health assessments of savings and loan cooperatives and cooperative savings and loan units needs to be adjusted to the development of financial accounting standards that have passed." (10) The following are the assessment weights for aspects and components:

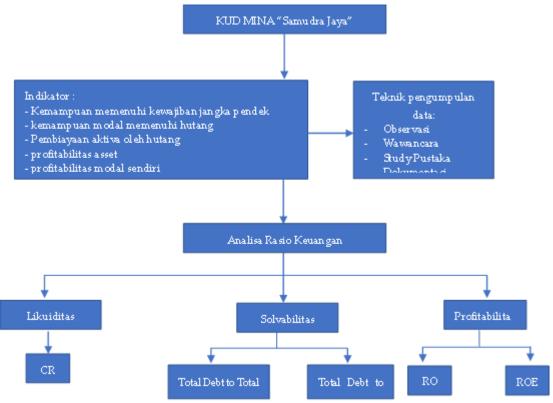


Figure 2. Cooperative Health Assessment

The research method used is qualitative. This qualitative method was used to find out more about the role of the healthy financial performance of KUD Mina "Samudra Jaya" on the fishermen's economy which influences the development of the money-bearing culture. The approach used in this research is descriptive which is useful for making systematic, factual and accurate explanations of the facts that occurred. The research strategy used in ethnography is a very in-depth study of behavior that occurs naturally in a culture or a particular social group to understand a particular culture from the perspective of its perpetrators. Data collection in the field

was carried out through direct observation and in-depth interviews with respondents. The data analysis technique used in this research uses data analysis techniques used in analyzing this research data using tools based on

The way to assess financial performance is using ratio analysis which is divided into three groups as follows:

# 1. Liquidity Ratio

Current Ratio, current ratio, is calculated by dividing current assets by current liabilities using the following formula:

Current ratio = current assets: current liabilities x 100%

The current ratio criteria used are:

Very good = 200% - 250%

Good = 175% - < 200%

Fairly good = 150% - <175%

Poor = 125% - < 150

Not Good = 125%

# 2. Solvency Ratio

#### a. Total Debt to Total Assets Ratio

Total Debt to Total Assets Ratio is calculated by dividing total debt by assets.

Total Debt to Total Assets Ratio= Total Debt: Total Assets x 100%

The total debt to total asset ratio criteria used are:

Very good = <40%

Good = 40% - <50%

Fairly good = 50% - <60%

Poor = 60 - < 80%

Not Good = >80%

#### b. Total Debt to Equity Ratio

Total debt to equity ratio is the ratio between debt and own capital, with the following formula:

Total debt to equity ratio= Total Debt: Capital x 100%

The criteria for assessing the total debt to equity ratio are as follows:

Very good= < 70%

Good = > 70% - 100%

Fairly good= >100% - 150%

Poor=>150% - 200%

Not Good=>200%

## 3. Profitability Ratio

a. Return on Assets (ROA)

ROA is the ratio of return on assets, with the following formula:

ROA= Net Profit from SHU Calculation: Total Assets x 100%

ROA assessment criteria are as follows:

Very good = >10%

Good = 7% - < 10%

Fairly good = 3% - <7%

Poor = 1% - <3%

Not good = <1%

b. Return on Equity (ROE)

ROE is calculated using the following formula: ROE= Net Profit from SHU Calculation: Capital x 100% The ROE criteria used are:

Very good = 21%

Good = 15% - <21%

Fairly good = 10% - <15%

Poor = 3% - < 10%

Not good = <3%

#### **Results and Discussion**

Based on the analysis results from 2018 – 2019, the cooperative's financial performance uses the following financial ratio assessment:

a. Liquidity Ratio. In this aspect, the loans to members are assessed against the loans provided. This aspect describes the ability of KUD Mina "Samudra Jaya" to fulfill its obligations. Through *current ratio analysis*, the calculation can be done by dividing the nominal current assets by the nominal current liabilities in the 2018 - 2019 period.

Table 5. Liquidity Ratio

	Current asset	Current liabilities	Current Ratio (%)
2018	IDR 21,755,700	IDR 12,000,000	181.3
2019	IDR 19,270,700	IDR 12,000,000	160.6

Source: processed data, 2024

Based on the results of the calculations above, it is known that in 2018 the cooperative's health level was in the good category, while in 2019 it experienced a decline in the quite good category. The analysis of this decrease is that there was a decrease in current assets in 2019 while there was no change in current liabilities. This means that the cooperative's ability to manage its current debt cannot be balanced with the amount of current assets. According to the chairman of the cooperative, this was because in 2019 he began to be affected by the Covid-

19 virus, which caused buying and selling activities to decline and resulted in reduced income.

### b. Solvency Ratio.

This ratio describes the relationship between cooperative debt to assets and capital. The results of this calculation show the ability of the cooperative's obligations or debt to finance the cooperative. The calculation is done by dividing total debt by total assets which is called *the total debt to total assets ratio*, here is the calculation:

Table 6. Total debt to total assets ratio

	Total Amoun of debt	Total assets	Ratio (%)
2018	IDR 12,000,000	IDR 21,755,700	55.2
2019	IDR 12,000,000	IDR 19,270,700	62.3

Source: processed data, 2024

Based on the calculation results above, the cooperative's solvency ratio in 2018 was 55.2%, indicating that the cooperative's condition was in the quite good category. Meanwhile, in 2019 conditions experienced a decline, where the ratio value was 62.3%, indicating that the condition of debt's ability to finance assets was in poor condition. This decrease shows that the debt owned by the KUD Mina "Samudra Jaya" cooperative cannot be guaranteed by the assets owned because cash activity is not optimal. This is different from research by Ruwanda, Minarti, and Rusliansyah (2022) which shows that production quality is in the quite healthy category, which is because production activities are able to cover the ability to pay debts.(8)

Table 7. Debt to Equity Ratio

	Total Amoun of debt	Capital	Ratio (%)
2018	IDR 12,000,000	IDR 18,005,700	66.7
2019	IDR 12,000,000	IDR 20,257,700	59.3

Source: processed data, 2024

Based on the calculation results above, the *Debt to Equity Ratio results* are nominally <70%, which means that the cooperative is in the very good health category. This shows that the ability to pay debts with the capital owned is very guaranteed. In 2018, the capital obtained was smaller than in 2019, but throughout 2018 this affected the capital in 2019. As a result, the ratio value in 2019 became smaller, indicating that the less than 70%, the greater the cooperative's ability to guarantee its debt. The total *debt to equity ratio* shows that the cooperative's total loans are smaller than the capital it has. This means that the capital owned is able to guarantee productivity from 2018 - 2019 and does not cause cooperatives to increase their debt.

#### c. Profitability Ratio

This analysis is an analysis that calculates the ratio to assess the capability of the cooperative as seen from the report on the calculation of Remaining Business Results (SHU) through the level of cooperative management. The ratios used in this calculation are ROA and ROE:

Table 8. ROA Calculation

	Net Profit (SHU)	Total assets	ROA (%)
2018	IDR 2,666,000	IDR 21,755,700	12.3
2019	IDR 2,742,000	IDR 19,270,700	14.3

Source: processed data, 2024

Based on the calculation results above, the ROA value in 2018 - 2019 is in the very good category. This shows that the cooperative is able to generate profits effectively and efficiently. The greater or > 10% ROA value generated, the greater the cooperative's ability to generate profits. This result is the same as research by Aswata et al., (2021) which explains that the rise and fall of assets resulting in operating profits shows that performance is not yet optimal (16). Based on this, it can be seen that optimizing profits depends on financial performance resulting from the level of productivity.

Table 9. ROE Calculation

	Net Profit (SHU)	Total Capital	ROE (%)
2018	IDR 2,666,000	IDR 18,005,700	14.8
2019	IDR 2,742,000	IDR 20,257,700	13.5

Source: processed data, 2024

The results of the ROE calculation above show that the ROE value of this cooperative is within the fairly good criteria. The smaller the ROE value produced, the smaller the cooperative's ability to generate profits. This shows that the criteria are good enough to indicate that the cooperative's ability to generate net profits is still not optimal.

Based on the results of the ROA and ROE calculations above, the financial performance condition is still less effective and efficient in generating net profit, seen from the difference in income and expenses at the end of 2018 and 2019 through SHU. The remaining operating results (SHU) show that the income obtained cannot be maximized because the expenses incurred are still quite large.

#### Conclusion

Based on the results of calculations using the cooperative health assessment, the results can be concluded as follows:

1. Liquidity Ratio, namely the calculation of *the current ratio* with a result of 181.3% in 2018 with good criteria, in 2019 with a value of 160.6% with quite good criteria. There is a need to increase assets for cooperatives to increase their ability to fulfill their obligations from a financial perspective. This can be done by increasing income by increasing the number of fishing members which is expected to increase the cooperative's income.

#### 2. Solvency Ratio

- a. *Total Debt to Total Assets Ratio* with a value of 55.2% in 2018 with fairly good criteria and 62.3% in 2019 with poor criteria.
- b. *Total Debt to Equity Ratio* with a value of 66.7% in 2018 and 59.3% in 2019 with very good criteria in those 2 years.

Based on these results, the amount of debt owned needs to be balanced with the increase in assets owned. So that debt payments can be made with timely payment. This timeliness will affect

the cooperative's loan history to the debt owner. If the history produced is good, it will make cooperative loans easier and will help members increase their productivity so that it does not help in developing a money-making culture.

# 3. Profitability Ratio

- a. *Return on Assets (ROA)* with a value of 12.3% in 2018 and 14.3% in 2019 with very good criteria in those 2 years.
- b. *Return on Equity (ROE)* was 14.8% in 2018 and 13.5% in 2019 with fairly good criteria in those 2 years.

Based on these calculations, cooperatives are considered capable of generating net profits even though they have not been maximal in increasing these profits. Therefore, it is necessary to evaluate unproductive and productive activities. So that the activities carried out will be more effective and efficient.

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